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Executive Summary

Projected Annual Benefits

£696,350.00



Value 90%

Savings 7%

Revenue 3%

£625,000.00
GP Guarantee + ISO Payout

£52,100.00
Annual Cost Savings

£19,250.00
Annual Revenue Upside

Detailed Analysis

1

2x GP Guarantee Calculator

Guaranteed value based on gross profit contribution

£500,000.00

INPUTS

Gross Profit: £250,000.00
Period: Annual

RESULTS

Monthly GP: £20,833.33
Annual GP: £250,000.00
2x Guaranteed Value: £500,000.00

Illustrative scenario only — not a valuation, offer, or guarantee. 2x GP guarantee (if applicable) is separate from Founder Pool and documented at consolidation.

2

FPU Value Model Calculator

ISO payout based on exit multiple scenarios

£125,000.00

INPUTS

Total Cohort GP: £40,000,000.00
Exit Multiple: 4x
Founder Pool: 12.5%
ISO Gross Profit: £250,000.00

RESULTS

Exit Value: £160,000,000.00
Founder Pool Value: £20,000,000.00
ISO Share: 0.6250%
ISO Payout: £125,000.00

Illustrative scenario only — not a valuation, offer, or guarantee. Founder Pool allocation is conditional on continued participation and governance compliance. Actual outcomes depend on exit value, structure, and cohort GP mix at the time.

3

AI Internal Knowledge Bot ROI

Time and cost savings from AI implementation

£41,600.00**133**

Hours Saved/Month

1.03

FTE Equivalent

£3,333.33

Saved/Month

INPUTS

Staff Users: 10
Hourly Rate: £25.00
Questions/User/Day: 5
Current Time/Question: 10 mins
AI Time/Question: 2 mins

RESULTS

Monthly Time Saved: 133.3 hours
Monthly Cost Saved: £3,333.33
Annual Cost Saved: £41,600.00
FTE Equivalent: 1.03

Illustrative scenario only — actual savings depend on implementation, adoption rates, and accuracy of provided estimates. Results are for planning purposes and do not constitute a guarantee of outcomes.

4

FDF PCI Revenue Calculator

PCI compliance revenue from merchants

£9,500.00**125**

Non-Compliant Merchants

50%

Revenue Share

INPUTS

Active Merchants: 500
Non-Compliant: 25%
New Merchants/Month: 20
Annual PCI Fee: £100.00
Revenue Share: 50%

RESULTS

Non-Compliant Merchants: 125
Annual Revenue (Existing): £12,500.00
ISO Share (Existing): £6,250.00
Total ISO Revenue: £9,500.00

Illustrative scenario only — actual PCI revenue depends on merchant compliance status, conversion rates, and service uptake. Results are for planning purposes only.

5

Broker Platform Calculator

Platform efficiency and cost savings

£9,750.00**35**

Hours Saved/Month

+5

Additional Deals

£875.00

Saved/Month

INPUTS

Sales Reps: 5
Deals/Rep/Month: 10
Hourly Rate: £25.00
Current Time/Deal: 45 mins
Time with Valtura: 3 mins

RESULTS

Total Deals/Month: 50
Monthly Time Saved: 35.0 hours
Monthly Cost Saved: £875.00
Additional Deals Capacity: 5
Cumulative GP Upside (Annual): £9,750.00

Illustrative scenario only — actual efficiency gains depend on implementation, user adoption, and accuracy of provided estimates. Results are for planning purposes only.

Proposal Totals

Total Value
£625,000.00

Cost Savings
£52,100.00

Revenue Upside
£19,250.00

TOTAL ANNUAL BENEFIT

£696,350.00

LEGAL NOTICE

! All calculations in this document are illustrative only and do not constitute a valuation, offer, or guarantee. Actual outcomes depend on various factors including market conditions, performance, and specific agreement terms.



Valtura

Empowering Financial Partnerships