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### Executive Summary

Projected Annual Benefits

**£500,000.00**



<b>£500,000.00</b> GP Guarantee + ISO Payout	<b>£0.00</b> Annual Cost Savings	<b>£0.00</b> Annual Revenue Upside
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### Detailed Analysis

1

#### 2x GP Guarantee Calculator

Guaranteed value based on gross profit contribution

**£500,000.00**

INPUTS

Gross Profit: £250,000.00  
Period: Annual

RESULTS

Monthly GP: £20,833.33  
Annual GP: £250,000.00  
2x Guaranteed Value: £500,000.00

Illustrative scenario only — not a valuation, offer, or guarantee. 2x GP guarantee (if applicable) is separate from Founder Pool and documented at consolidation.

2

#### FPU Value Model Calculator

ISO payout based on exit multiple scenarios

**£125,000.00**

INPUTS

Total Cohort GP: £40,000,000.00  
Exit Multiple: 4x  
Founder Pool: 12.5%  
ISO Gross Profit: £250,000.00

RESULTS

Exit Value: £160,000,000.00  
Founder Pool Value: £20,000,000.00  
ISO Share: 0.6250%  
ISO Payout: £125,000.00

Illustrative scenario only — not a valuation, offer, or guarantee. Founder Pool allocation is conditional on continued participation and governance compliance. Actual outcomes depend on exit value, structure, and cohort GP mix at the time.

3

### AI Internal Knowledge Bot ROI

Time and cost savings from AI implementation

**£41,600.00****133**

Hours Saved/Month

**1.03**

FTE Equivalent

**£3,333.33**

Saved/Month

#### INPUTS

Staff Users: 10  
Hourly Rate: £25.00  
Questions/User/Day: 5  
Current Time/Question: 10 mins  
AI Time/Question: 2 mins

#### RESULTS

Monthly Time Saved: 133.3 hours  
Monthly Cost Saved: £3,333.33  
Annual Cost Saved: £41,600.00  
FTE Equivalent: 1.03

Illustrative scenario only — actual savings depend on implementation, adoption rates, and accuracy of provided estimates. Results are for planning purposes and do not constitute a guarantee of outcomes.

4

### Broker Platform Calculator

Platform efficiency and cost savings

**£9,750.00****35**

Hours Saved/Month

**+5**

Additional Deals

**£875.00**

Saved/Month

#### INPUTS

Sales Reps: 5  
Deals/Rep/Month: 10  
Hourly Rate: £25.00  
Current Time/Deal: 45 mins  
Time with Valtura: 3 mins

#### RESULTS

Total Deals/Month: 50  
Monthly Time Saved: 35.0 hours  
Monthly Cost Saved: £875.00  
Additional Deals Capacity: 5  
Cumulative GP Upside (Annual): £9,750.00

Illustrative scenario only — actual efficiency gains depend on implementation, user adoption, and accuracy of provided estimates. Results are for planning purposes only.

## Proposal Totals

**Total Value**  
**£500,000.00**

**Cost Savings**  
**£0.00**

**Revenue Upside**  
**£0.00**

**TOTAL ANNUAL BENEFIT****£500,000.00**

#### LEGAL NOTICE

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All calculations in this document are illustrative only and do not constitute a valuation, offer, or guarantee. Actual outcomes depend on various factors including market conditions, performance, and specific agreement terms.

**V****Valtura**

